



# 希華法人說明會

2024

## SIWARD Company Presentation

願景：成為~ 全球製造高階頻率控制元件的先驅者

使命：成為~ 一個創造股東最大權益，照顧員工，善盡社會責任的好公司。

# Agenda



➤ 開場引言



➤ 2024 營運暨財務報告



➤ Q&A

## 主 講 人

總經理 曾榮孟

業務副總 張佑安

業務副總 張佑安

# • 2024營運報告



## Photolithography - Zhunan

- Photolithography process wafer design center
- Manufacturing site (Photolithography wafer for 32.768 kHz, small size & high freq. crystal and OSC)

## HQs - Taichung

- RD center
- Major manufacturing site
- Sales office

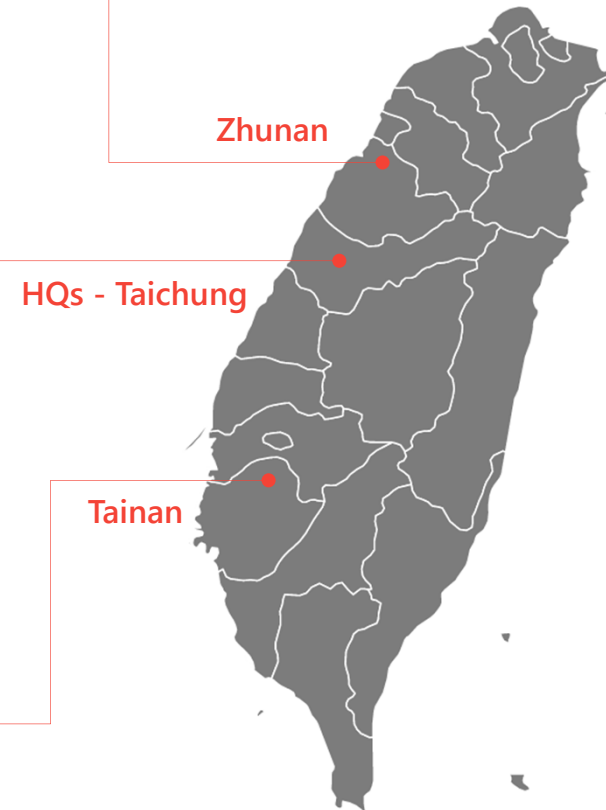


## Quartz Bar - Tainan

- Synthetic quartz bar growing
- Manufacturing site (KHz)



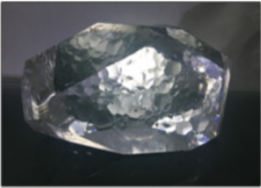
## Major 生產據點



# 產品組合 原料到終端產品兼備

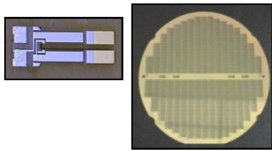
## Quartz & Wafer

Synthetic Quartz



Tuning Fork Wafer

3" MEMS Wafer Processing



## Crystal

Seam Seal



Tuning Fork (32.768 KHz)



Thermistor (TSX)



## Oscillator

OSC



VCXO



TCXO



(VC)TCXO



# 產品應用



## Networking

Wi-Fi router, Switch  
, Gateway, FWA, Smart  
Home devices



## IoT & Wearable

IoT, wearables, BT, TWS,  
GPS/GNSS, Modules



## Mobile

4G LTE, 5G mobile phone



## PC & Consumers

NB, retail, gaming, server,  
consumer electronics

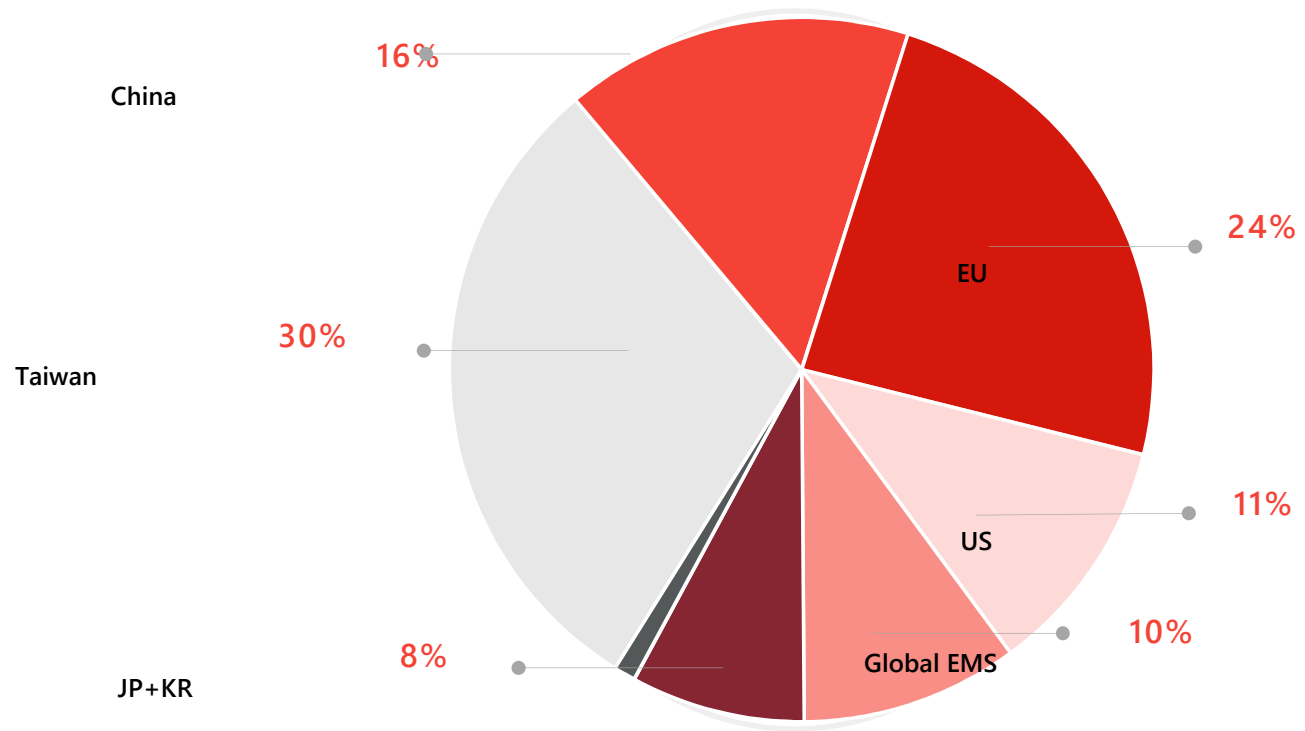


## Automotive

EV, TPMS, Infotainment

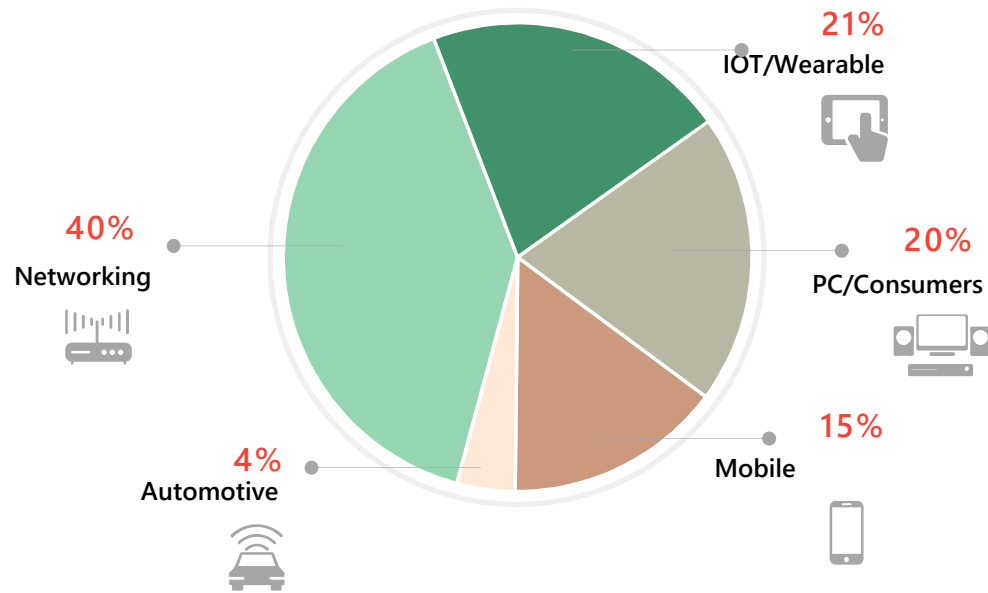
# 2024 產業營收占比

Global sales by region



# 2024 產業營收占比

Global sales by **application**





# • 財務報告

財務指標、財務績效、股利政策

## 資產負債表

單位:新台幣仟元	2023.9.30	2023.12.31	2024.9.30
流動資產	2,683,304	2,584,960	2,253,349
資產總額	5,121,945	5,274,685	4,519,567
流動負債	720,632	747,655	600,889
負債總額	1,268,416	1,185,007	794,888
權益總額	3,853,529	4,089,678	3,724,679
負債比率	25%	22%	18%
流動比率	372%	346%	375%
速動比率	282%	222%	219%
每股淨值	24.13	25.61	23.32

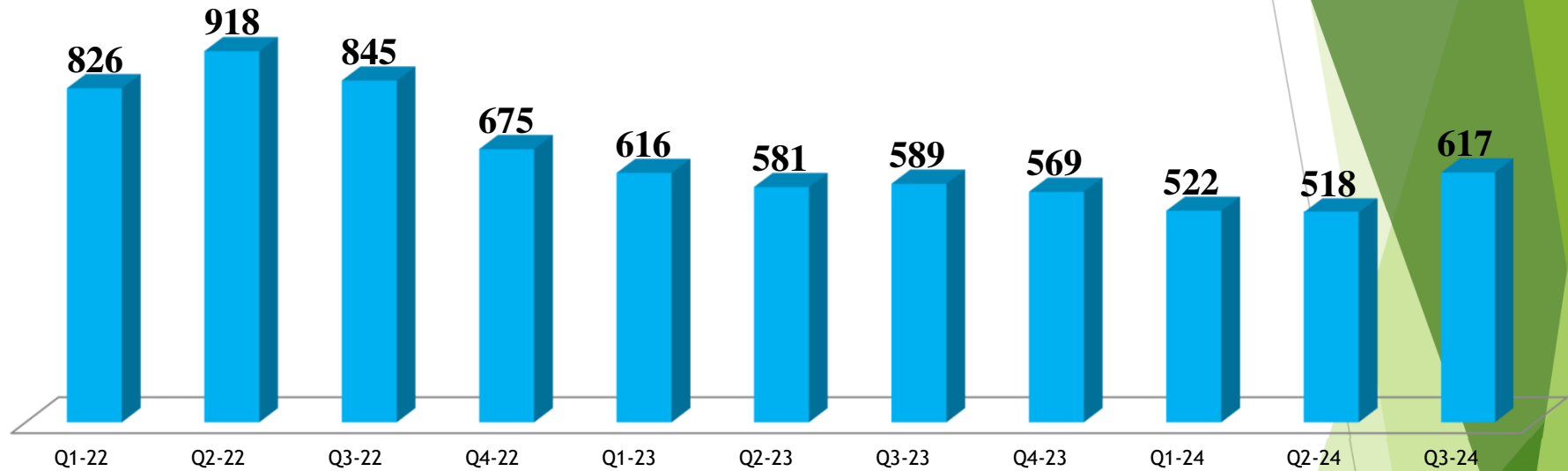
## 綜合損益表

單位:新台幣仟元	2023.1.1 ~ 2023.9.30	2024.1.1 ~ 2024.9.30	成長率(%)	2022	2023	成長率(%)
營業收入	1,786,298	1,657,388	-7.2%	3,263,584	2,355,394	-27.8%
營業毛利	510,363	332,485	-34.9%	1,250,672	646,361	-48.3%
營業利益	237,145	77,963	-67.1%	799,556	279,148	-65.1%
稅前淨利	331,775	134,804	-59.4%	983,342	343,357	-65.1%
稅後淨利	252,251	110,555	-56.2%	768,073	260,742	-66.1%
毛利率(%)	28.6%	20.1%	-29.8%	38.3%	27.4%	-28.4%
營業利率(%)	13.3%	4.7%	-64.6%	24.5%	11.9%	-51.6%
淨利率(%)	14.1%	6.7%	-52.8%	23.5%	11.1%	-53.0%
權益報酬率	6.3%	2.8%	-55.4%	18.9%	6.4%	-66.4%
每股盈餘	1.58	0.69	-56.3%	4.82	1.64	-66.0%

# 每季財務績效-營業收入

## Revenue

Unit: NTD Million



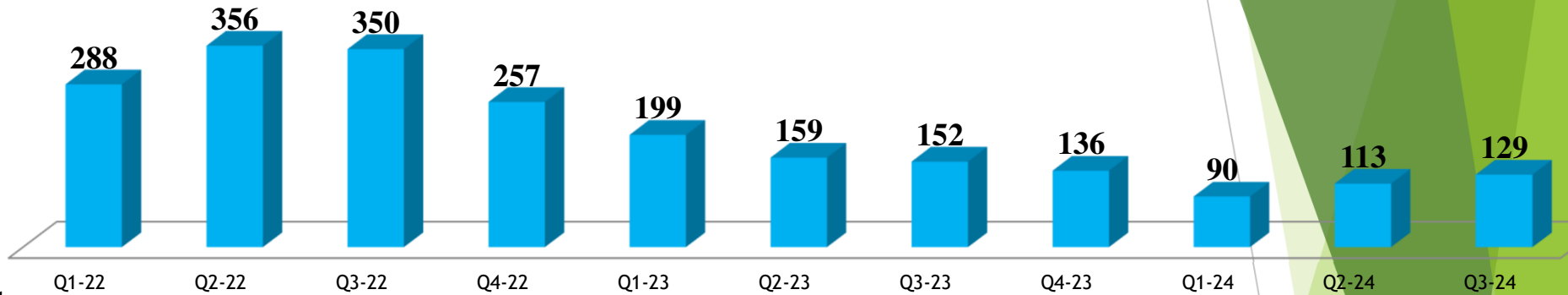
	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	Q3-24
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Revenue(QoQ)	5.6%	11.1%	-8.0%	-20.1%	-8.7%	-5.7%	1.4%	-3.4%	-8.3%	-0.8%	19.1%
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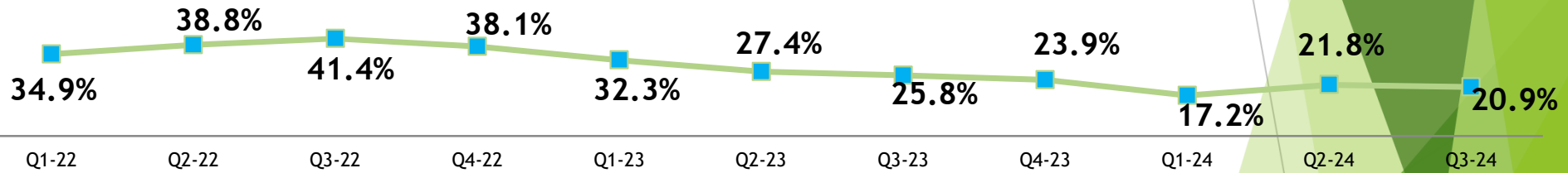
Revenue(YoY)	13.2%	11.4%	-5.2%	-13.7%	-25.4%	-36.7%	-30.3%	-15.7%	-15.3%	-10.8%	4.8%
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# 每季財務績效-營業毛利

## GROSS PROFIT



## Gross Profit Rate



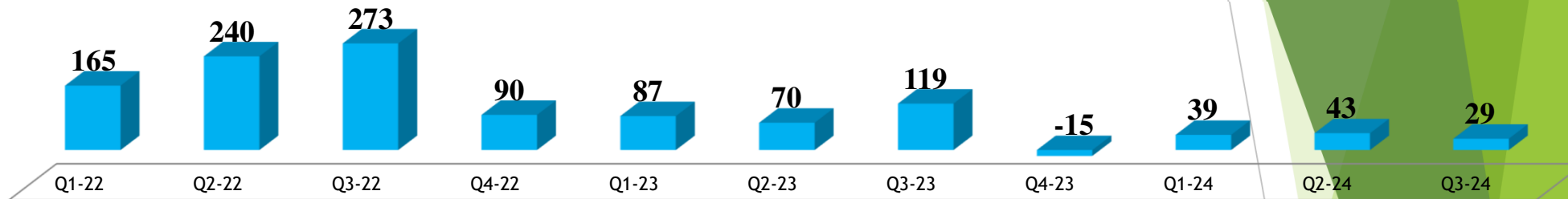
	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	Q3-24
<b>Gross Profit (QoQ)</b>	10.3%	23.6%	-1.7%	-26.6%	-22.6%	-20.1%	-4.4%	-10.5%	-33.8%	25.6%	14.2%
<b>Gross Profit (YoY)</b>	77.8%	58.2%	27.3%	-1.5%	-30.9%	-55.3%	-56.6%	-47.1% <sup>Q3</sup>	-54.8%	-28.9%	-15.1%

Unit: NTD Million

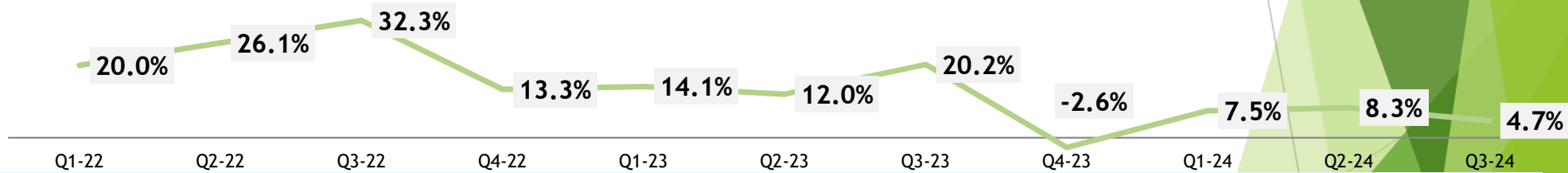
# 每季財務績效-稅後利益

Unit: NTD Million

## Net Profit



工商時報 侯冠州



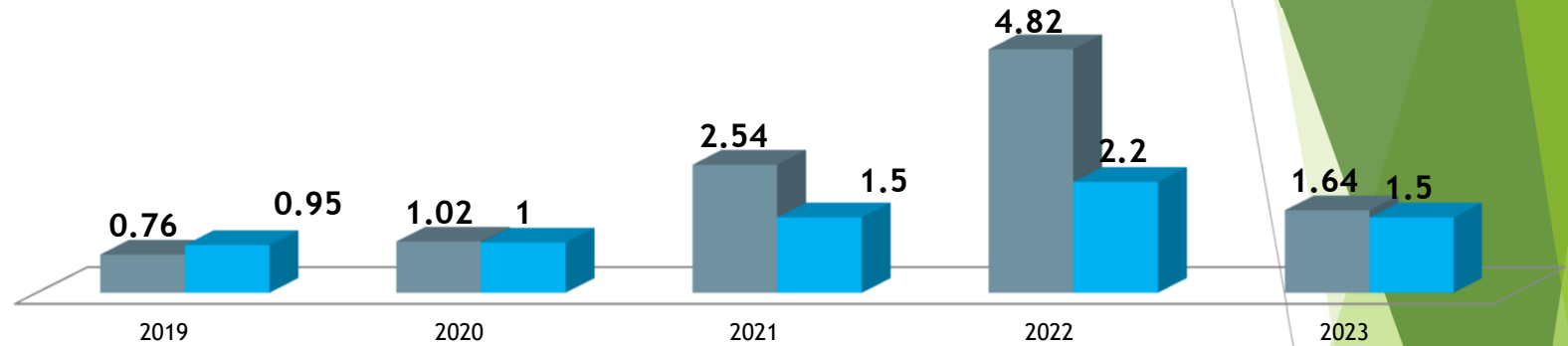
	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	Q3-24
<b>Net Profit (QoQ)</b>	46.0%	45.5%	13.8%	-67.0%	-3.3%	-19.5%	70.0%	-112.6%	-360.0%	10.3%	-32.6%
<b>Net Profit (YoY)</b>	114.3%	163.7%	122.0%	-20.4%	-47.3%	-70.8%	-56.4%	-116.7%	-55.2%	-38.6%	-75.6%

# 股利政策

## EPS and DPS

■ Earnings Per Share

■ Cash Dividends Per Share



單位:元	2019	2020	2021	2022	2023
每股盈餘	0.76	1.02	2.54	4.82	1.64
每股股利	0.95	1	1.5	2.2	1.50
當年度平均收盤價	20.06	20.84	31.37	35.36	34.69
股息發放率(%)	125.00	98.04	59.06	45.64	91.46
殖利率(%)	4.74	4.80	4.78	6.22	4.32

- Q&A



**Thank You**  
for your attention!

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